

Capability Statement



INSURING YOUR
BUSINESS'S FUTURE,
TODAY.

ABOUT US

Insurance Broking Services Pty Ltd is proudly 100% Australian owned and specialises in providing bespoke and tailored insurance solutions to business clientele across a diverse range of industry sectors. Our aim is to ensure the protection of your business against a wide range of risks through our insurance expertise, personalised care, and attention to detail, direct to you and through our expert risk management associates.

Excellence in service is not just a commitment; it is our promise. Going beyond safeguarding your business; we deliver a level of service that you can rely on, anticipating your needs and ensuring that your business can comfortably pursue its aims, being assured it is covered by comprehensive and competitive insurance.

Our **specialist claims manager** ensures you get the best possible assistance when you need the help.

Ultimately, claims service is what paying for insurance is all about. When it's time to claim, though our hands-on approach in addition to our dedicated claims manager, we will assist you from the beginning to end with preparation and lodgement, managing the progress of your claim, and following through to settlement.

Insurance Broking Services was established in 2015 via the formation of a business partnership between our senior qualified brokers, Martin Noordewier and Doug Tregaskis, whom together have a combined 90 years of insurance industry experience. Our team of **broking assistants**, **administrative back-up** and **dedicated claim service** under-pins our service promise.



OUR EXPERTISE

Dealing with complex business risks is at the core of what we do. We provide a wide range of insurances including:

- Business Insurance
- Commercial Property
- Construction
- Contractor's Plant & Machinery
- Cyber & Privacy Protection
- Directors & Officers Liability
- Employment Practices Liability
- Industrial Special Risks
- IT Liability
- Landlord & Home
- Legal Expenses Cover
- Machinery and Electronic Breakdown
- Management Liability
- Marine Cargo/Marine Transit
- Motor Fleet
- Professional Indemnity
- Public & Products Liability
- Statutory Liability
- Tax Audit Insurance
- Travel Insurance
- Workers Compensation



Maintaining a diverse client base over many decades has given us valuable experience with finding insurance solutions for many types of businesses (including those that might be considered in the market as “hard to place”) through mainstream insurers, underwriting agencies, niche insurer markets and overseas placement facilities, all approved by the Australia Prudential Regulation Authority (APRA). Our clients business sectors include:

- Aged Care
- Aviation (Work with AGL Aviation Insurance Brokers)
- Childcare
- Construction
- Contractor Plant Hire
- Fire Protection Industry
- Food Industry
- Golf Courses
- Island Resorts
- Manufacturing
- Medical Clinics
- Mining
- Motor Trade
- NDIS
- Professional Risks – Doctors, Engineers, etc.
- Property Owners
- Real Estate Agencies
- Restaurants & Cafes
- Retail
- Strata Properties
- Surf Parks
- Transport

SPECIALISATION



STRATEGIC PARTNERSHIPS



**COMMUNITY
BROKER
NETWORK**



CBN is the largest authorised representative network in Australia's general insurance broking sector providing us with resources from a broad range of insurance markets, strategic relationships and connections, as well as compliance services and back-office support, all of which enables us to focus on supporting our clients.

CBN is also part of the Steadfast Group; the largest general insurance broker network and group of underwriting agencies in Australasia, with growing operations in Asia and Europe. Being primarily focused on the general insurance market with exclusive products and services, improved policy wording coverages, support for challenging claims if needed, and exclusive access to Steadfast bespoke technologies, Steadfast further assists our goal to provide our clients with exceptional service and superior products.



LMI Group is a trusted adviser, providing technical advice, risk management and claims assistance. Where required, we utilise LMI to assist with understanding and evaluating certain risks and identifying solutions tailored to your business's needs. Certain claims can be complex, and the assessment of loss, damage or liability and the interpretation of policy coverage and the indemnity provided is LMI's speciality and assists with achieving superior outcomes for our clients.



**PREMIUM
FUNDERS**

We have access to several specialist premium funding (finance) companies to secure the best available terms for our clients. Premium funding is the most common and cost-effective method our clients use to preserve cash flow and spread the cost of their insurance over monthly instalments, with the interest and fee charges for businesses usually being tax-deductible.



**INTERNATIONAL
RESOURCES**

Local insurance solutions are preferred but are not always possible. We can therefore access resources at Lloyds of London and other UK based facilities as well as North American insurance brokers to provide insurance solutions for our clients worldwide.



Australian Owned

Experienced Risk Assessment
Specialist Area Management
Local expertise

90
years of *combined*
experience

PART OF AUSTRALASIA'S LARGEST INSURANCE
BROKER NETWORK

Clients across Australia

Worldwide Insurance Network



Insurance Broking Services operates with complete independence. Unlike company agents, we can offer the best possible insurance product to match your business needs. We pride ourselves on the unbiased and professional advice we provide our clients.

CONTACT:



Doug Tregaskis

AR 1238376

0424 552 308

doug@wgib.com.au



Martin Noordewier

AR 330481

0419 044 541

martinn@wgib.com.au

Corporate Authorised Representative:
Insurance Broking Services Pty Ltd
(CAR 1238374 | ABN 74 607 611 441)

Authorised representatives of
Community Broker Network
AFSL 233750 | ACN 096 916 184

www.insurancebrokingservices.com.au